

Porta-Nails, Inc.



Wilmington, North Carolina

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Greetings!

Competition. It keeps us on the cutting edge. And while our Nation faces the most important challenges of our generation, we realize that freedom of choice, freedom of speech, freedom to compete – and all that we sometimes take for granted comes with a very heavy price. All of us at PNI have supported our troops from the very beginning. Thanks to them, we can be proud of so much. Proud of a Nation that gives us the freedom to provide the finest, most competitively priced tools in the world. God bless our troops. God bless America.

Jerry D. Coleman, Jr.
President

PNI & The NWFA *A Natural Fit*

For just about anything you need to know about wood flooring, the National Wood Flooring Association is there to help. Porta-Nails, Inc., has been a member since 1988 and share's the NWFA's mission to increase awareness of wood flooring benefits and to assist is helping everyone become more successful in their wood flooring pursuits. The NWFA also endorses very specific Standards of Professional Conduct. PNI subscribes to these standards with only the highest quality in products and service.



NWFA also provides scholarships plus a full spectrum of resources to keep members on the cutting edge. For more information, visit the NWFA at www.nwfa.org. We "wood" if we were you.

Hammerheads Surface on "How To" Video

A Sleek Hammerhead, A Beautiful Girl — Academy Awards, Here We come!

Hammerheads are among the simplest tools in the world. They are practically "fool proof." But still, it doesn't hurt to give our do-it-yourselfers a few clues and tips on how to get the most out of their purchase. Featuring our version of the "Tool Time" girl, we brought together the ultimate script, talent, direction and technology to update our instructional video. A masterpiece such as this doesn't happen in a day, but the unveiling will be soon. So be on the lookout. We'll keep you posted on its progress so you can be among the first to view the world premier.



Leslie Rivera demonstrating the Portamatic during the filming of PNI's new "How To" Video.

NEW from PNI

Presenting PNI's New Hammer Tacker

The newest species in the Hammerhead family

This heavy duty professional-quality Hammer Tacker automatically drives T-50 and A-11 type 1/2" crown staples with each blow for preferred seating every time. Loaded with exceptional features, PNI's new Hammer Tacker is ideal for fastening roofing felt, builders felt, insulation, plastic sheathing, upholstery and more.

It also includes a comfort handle grip, a jam proof design, a large 2 stick capacity of 1/2" crown staples, all in a heavy duty metal frame. Plus this little Hammerhead shoots a range of T-50 and A-11 type staples including 5/32", 1/4", 5/16", 3/8", 1/2" and 9/16". Put this little Hammerhead to work and sink your teeth into a job well done!

*PNI's Hammerhead Heavy Duty Hammer Tacker
Cat# 60818*



A Tribute to Quality



Jim Bove of Bolivia, NC touts the qualities of an all-American tool.

Dear Mr. Coleman:

In October of 2000 I built our new home in Bolivia, NC. It was finished in February 2001. Needless to say it was an undertaking that required planning and scheduling of tradesmen and suppliers from the area. I subbed out the erection of the log structure and electrical and plumbing. The rest of the work I did myself. This included the foundation, stone work, trim and doors and windows plus all of the wood flooring.

This brings me to the point of this letter. Not being a home-builder, I needed to purchase tools that I didn't have on hand to accomplish many of the tasks that I had to perform. At the recommendation of the folks at Tools Plus, I purchased one of your floor nailers. I must say that of all the tools I've used over the course of building this home, your nailer was and still is one of the most reliable and efficient tools I have ever used. It functioned flawlessly and even when I happen to strike the tool improperly, the ratcheting action allowed me to repeat the striking action without having to attempt to remove one of those flooring nails that seem to dare you to try and remove it from its fastened position.

I may never put down another hickory floor but I have no intention of selling my Porta-Nailer. I did not purchase the face nailer due to the additional cost at that time. I only wish you had a trade-in program so I could upgrade to your combination nailer just to keep on hand.

I stopped by your manufacturing facility and Ms. Carol L. Farrar was kind enough to take me on a tour to see your manufacturing process. It was very impressive. It makes me feel good that there are still American Companies that are committed to manufacturing quality products. Keep up the good work and thank you from one of your very satisfied customers.

Very Truly Yours,
James A. Bove

**This Newsletter
Could be
Your Ticket!**

Mention this newsletter on your next order, and we'll put you in the drawing for a **FREE Heavy Duty Hammer Tacker and a Blockbuster gift card worth \$100.00!** For more information, give us a ring or visit our website today!

PNI Takes High Standards to an Even Higher Level!



Recently, PNI was awarded ISO 9001 certification. But the drive for the highest standards possible didn't stop there. Today we are pleased to announce the company's compliance with and registration to the International Quality System Standard ISO 9001 and Q9001 (2000). The International Organization for Standardization (ISO) is an agency that consists of 100 member countries working to promote the development of quality standards, testing and certification throughout the world.

For more information, give us a ring or visit our website today!



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